

**New Position: Full-time / Part-time Business analyst – Nordics**

**Lund 2022-03-04**

**Reports to: VP Sales & Marketing**

**Location: Lund, Sweden**

Last day to apply: March 31<sup>st</sup>, 2022

Starting date: As soon as possible

### **About Newbury**

Newbury Pharmaceuticals was founded in 2020 by Swedish Karl Karlsson. We are rapidly growing and offer a product portfolio of specialty pharma medicines with focus on the Scandinavian markets. The portfolio strategy includes niche and value-added small molecules, product based on peptide technology as well as biosimilars in a variety of therapeutic categories. The company was listed on Nasdaq First North, February 2022.

We have the ambition to become the local champion and alternative partner to the multinationals. We strive to have a positive impact in the society, bring products and technology that contribute to the overall healthcare system and patient's wellbeing.

### **Position:**

We are looking for you who want to combine your late-stage studies with a part time job as business analyst with the potential to grow into a full-time position within near time or if you have already completed your studies a full-time position from start. As business analyst you are responsible for ongoing market analysis for Newbury's growing product portfolio. Further to this you will work with our business development team to help identify business opportunities that will support our portfolio strategy. The role is also fundamental in the launch preparations and in-market execution of Newbury's product portfolio where ongoing market analysis will support the decision-making process and make sure we maximize the performance of our portfolio.

The role will require strong analytical skills, combining information from market databases as well as the understanding of the pharma market dynamics. The business analyst will also regularly review the existing portfolio forecast to enhance and support decision-making.

### **Key responsibilities:**

Responsible for analyzing markets to identify business models that maximize market potential with optimal structure. Track and gather intelligence on national and regional tenders relevant for our portfolio. Support decision making through ongoing analysis of pricing and volume.

#### **Newbury Pharmaceuticals AB**

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223 81 LUND, Sweden

#### **Phone**

+46 46 12 11 20

#### **Email**

info@newburypharma.com

#### **Internet**

[www.newburypharma.com](http://www.newburypharma.com)

#### **VAT**

SE559274246301

Notwithstanding other inherent tasks, the main tasks in this role are the following:

- To assume responsibility for new product forecasting
- Ongoing sales analytics of existing portfolio
- To monitor market performance and maximize market revenue
- To attend training and to develop relevant knowledge and skills

**Position Requirements:**

Education: M.SC. In Pharma, Economics, Law or equivalent

Knowledge and experience:

- Previous experience in pharma is not a requirement as you will be able to learn and develop in the role
- Strong analytical and problem-solving skills
- Strong team player with excellent interpersonal and communication skills - able to interact with all levels of seniority internally and externally
- Creative and able to work in fast paced environment managing multiple tasks simultaneously
- Ability to work independently
- Advanced in English is a requirement

This is an outstanding opportunity for a highly motivated person to assume a pivotal role in the evolution of a fast-growing, entrepreneurial organization. We are seeking an individual of outstanding quality with a strong will to develop.

**To Apply**

Please send CV and short description about yourself and why you would be the right person for the position to:

Fredrik Hellqvist, VP Sales & Marketing

email: [fredrik.hellqvist@newburypharma.com](mailto:fredrik.hellqvist@newburypharma.com)

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